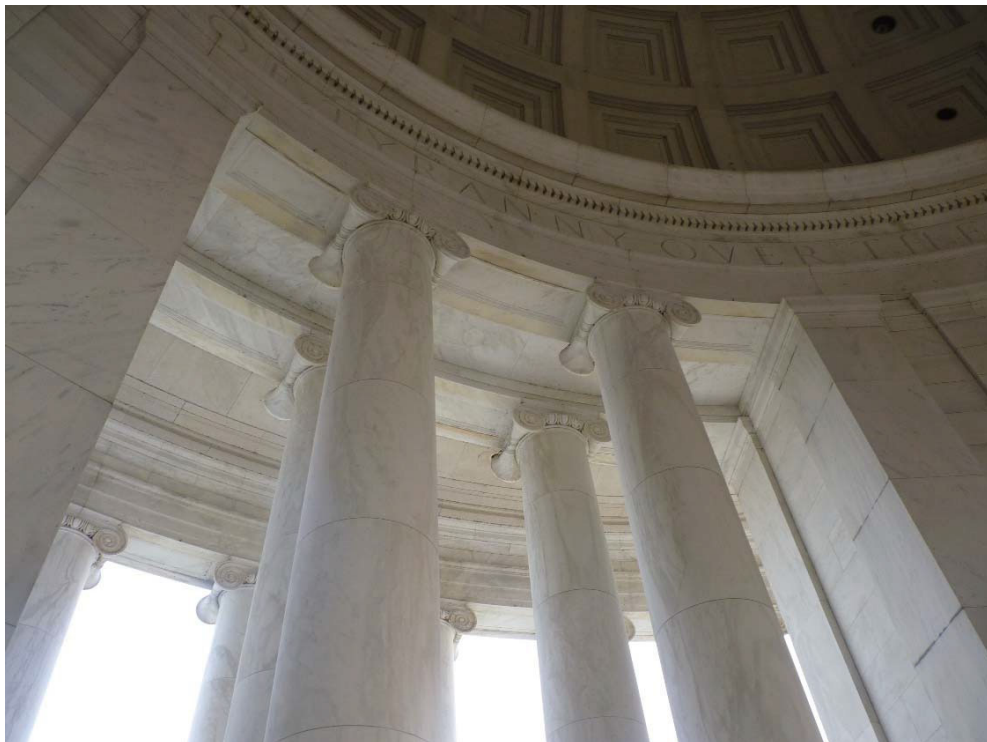




**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule**

**PROFESSIONAL SERVICES SCHEDULE (PSS)
Catalog and Price List
Contract Number: GS-10F-0028U**



**Current Contract Period: 10/31/17 through 10/30/22
Options remaining - One 5-Year Option Periods through 2027**

INNOVATION. INTEGRITY. EXCELLENCE.

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule
PSS Catalog and Price List**

Special Item Numbers:

541611 Management and Financial Consulting, Acquisition and Grants
Management Support, and Business Program and Management Services
OLM Order Level Materials

PSC: R408

Business Size: Small, under NAICS 541611

Contract Number: GS-10F-0028U, MOD PS-0010 and MOD PS-0012

Award date of Contract: 10/31/07

Current Contract Period: 10/31/17 through 10/30/22

Options remaining: One 5-Year Option Period through 2027

The terms and conditions of CEEXEC, Inc.'s PSS contract are current through the most current Refresh CM-A541 PSS Refresh 36, as well as Schedule MAS Refresh 2.

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, <http://www.gsaadvantage.gov>.

For information on ordering from Federal Supply Schedules, visit <http://www.fss.gsa.gov>.

**CEEXEC, Inc.
1900 Campus Commons Drive, Suite 400
Reston, VA 20191
Tel. (703) 435-0099
gail.parmenier@cexec.com
<http://www.cexec.com>**

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About CEXEC, Inc.

CEXEC, Inc. is a privately held information technology and management services firm established in 1976. We provide network services, engineered IT services, and acquisition, program and financial management services, and is one of the largest and most successful American Indian-owned high technology companies in the nation.



Integrated business consulting is an important part of CEXEC's industry, requiring experienced individuals with diverse backgrounds of complementary skills, talents, and knowledge to aid organizations in navigating through today's challenging business environment. CEXEC's services are designed to support Federal Agencies in effectively managing critical programs.

As federal influences and mandates evolve, or are enacted, the support provided by our contractors under this schedule evolves accordingly. Our PSS services result in increased customer satisfaction while enhancing the public's confidence in their government. CEXEC consultants possess significant experience, advanced degrees, and a broad range of technical and management expertise. Our technical staff is highly experienced in information technology and its practical application to business functions, and our consultants and technology professionals work together to provide business partners comprehensive solutions for every requirement.

We recognize that Federal program managers are faced with myriad choices when selecting a professional services company to help them achieve this success, and we understand that finding the right consultant at a trustworthy and responsive company is critical to success. The professional experience of our employees and more than 40 years in federal contracting make CEXEC the smart choice. CEXEC pays attention to the individuality of our clients, and our consultants help clients take a strategic, comprehensive approach to meeting their business objectives.

CEXEC is the consultant of choice for the full range of mission oriented business integrated projects in both the public and private sectors. Our clients regularly ask us for additional work, offering further testament to our strong reputation and the value we provide to our customers. CEXEC prices represent the highest cost savings and performance efficiencies measurable in terms of quality of service and effective use of leading-edge information technologies. Hiring and maintaining a professional, experienced, and educated staff largely mitigates problems typically associated with the application of business strategies to a new client.

CEXEC has implemented the ISO 9001:2015 registration as our recognized standard of quality. Through both internal and independent audits, we ensure that the processes across all our lines of business maintain ISO 9001:2015 compliance. We have a Certificate of Registration as an ISO 9001:2015 compliant company with Quality Systems Registrar, Inc. of Sterling, VA.

Core Capabilities Under PSS

CEXEC, widely recognized as a supplier of practical and innovative solutions to complex problems, provides quality information technology and management services to our clients.

The complexity of today's high technology projects requires experienced individuals with diverse backgrounds and complementary skills, talents, and knowledge. Our functional experts and IT professionals work together to provide our business partners total solutions for their every requirement. CEXEC enjoys a reputation for superior performance. This is the result of staying on the leading edge of technology, providing expert staff, and applying sound management practices and strict quality control.



Our core business areas are Management Services, Network Services, and Engineered IT Services. We maintain a unique blend of engineers, program managers, acquisition professionals and information technology specialists in five states as well as the District of Columbia.

Core Capabilities

CEXEC is one of the most successful American Indian-owned professional services and high-technology companies in the nation. CEXEC is a full service, solution-oriented firm with a more than 40- year record of delivering superior products and services to government and private industry.

CEXEC's primary business capabilities are:

- Acquisition Support Services,
- Program Management Support,
- Information Technology Solutions,
- Contract Management, and
- Social Sciences

CEXEC provides expert guidance and the application of innovative technologies to help our clients plan, implement, and manage their most critical programs. These services range from investment analysis and procurement planning to earned value management to systems architecture and engineering. Finding a dependable business partner is a challenge. We have a commitment to delivering solutions that work; we measure our performance by your success. CEXEC's professionals take the time to develop an understanding of our clients' specific business processes and unique mission.

Customer Information

Awarded Special Item Numbers (SINs)	<p>a. This Contract covers the following SINs, as fully described in Section 3 of this Schedule/Pricelist:</p> <ul style="list-style-type: none"> • 541611: Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program Management Services <p>b. Labor Categories for each SIN are listed and described in Section IV of this Schedule/Pricelist.</p> <p>c. Lowest price model: not applicable.</p>
Maximum Order	<p>The maximum dollar value of any order placed under this Schedule/Pricelist is the following: \$1,000,000</p> <p>This does not mean you are unable to place orders over that amount under each SIN. A volume discount of 1% is applicable on orders at or exceeding \$1 million.</p>
Minimum Order	<p>The minimum dollar value of any order placed under this Schedule/Pricelist is \$100.</p>
Geographic Scope of Contract	<p>The geographic scope of this contract is Worldwide.</p>
Points of Production	<p>Reston, VA or any CEXEC offices, or any government office.</p>
Discounts from List Prices	<p>CEXEC may negotiate discounts on orders that exceed the maximum order value. All prices listed in this schedule are net prices in USD.</p>
Prompt Payment Terms	<p>Net 30 days.</p>
Acceptance of Government Purchase Cards	<p>a. Government credit cards will be accepted for orders at or below the micro-purchase threshold.</p> <p>b. CEXEC, Inc. may accept purchase cards for orders that exceed the micro-purchase threshold.</p>
Foreign Items	<p>Not applicable.</p>
Delivery Information	<p>a. Time of delivery: Per individual order.</p> <p>b. Expedited delivery: May be specified in each task order.</p> <p>c. Overnight and two-day delivery: May be specified in each task order.</p> <p>d. Urgent Requirements: May be specified in each task order.</p>
F.O.B. Points	<p>Destination</p>
Ordering Address	<p>CEXEC, Inc. 1900 Campus Commons Drive, Suite 400 Reston, VA 20191</p>

Tel: (703) 435-0099

Ordering Procedures	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage at: https://www.gsa.gov/acquisition/purchasing-programs/gsa-schedules/schedules-flexibilities/blanket-purchase-agreements-bpas
Payment Address	CEEXEC, Inc. 1900 Campus Commons Drive, Suite 400 Reston, VA 20191 Attention: Accounts Receivable
Warranty Provision	Not applicable
Export Packing Charges	Not applicable
Terms and Conditions of Government Purchase Card Acceptance	CEEXEC, Inc. will accept Government purchase cards for orders that exceed the micro-purchase threshold on a delivery order basis. Bank account information for wire transfer payments will be shown on the invoices.
Terms and Conditions of Rental, Maintenance and Repairs	Not applicable
Terms and Conditions of Installation	Not applicable
Terms and Conditions of Repair Parts	Not applicable
Terms and Conditions for Any Other Services	If applicable, per task order.
List of Service and Distribution Points	Not applicable
List of Participating Dealers	Not applicable
Preventative Maintenance	Not applicable
Special Attributes Such as Environmental Attributes (e.g. recycled content, energy efficiency, and/or reduced)	Not applicable
Section 508 Compliance	Not applicable. If applicable, Section 508 compliance information

on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT stand can be found at www.Section508.gov.

Data Universal Number System (DUNS) Number	CEXEC, Inc.'s DUNS number is 08-635-6789.
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Central Contractor Registration	CEXEC, Inc. is registered in this database.
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Additional Terms and Conditions

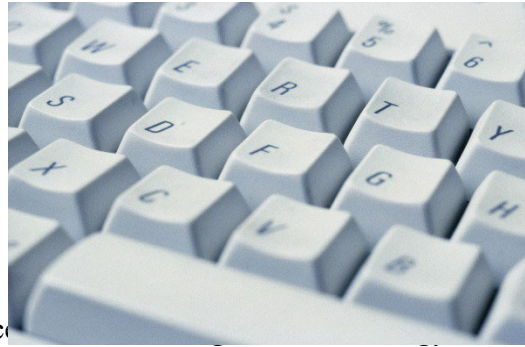
Types of Orders	Both Firm Fixed Price (FFP) orders and Labor Hour Task orders (Time and Material) may be placed under this PSS Schedule/Pricelist.	
Other Direct Costs (ODCs)	CEXEC charges for ODCs such as direct materials, reproduction, long distance telephone, postage/overnight delivery, computer usage time, and travel. Travel costs will be charged in accordance with the Federal Travel Regulations (FTR). ODCs will be burdened with appropriate approved fees.	
Industrial Funding Fee	The Industrial Funding Fee is included in the rates.	
Special Provisions for Task Orders	Agencies may incorporate provisions in their task order that are essential to their requirements (e.g., security clearances, hazardous substances, special handling, key personnel, etc.). These provisions, when required, will be included in individual task orders. Any cost necessary for the contractor to comply with the provision(s) will be included in the task order proposal, unless otherwise prohibited by law.	
Statistical Data for Government Ordering Office Completion of Standard Form 279	Block 9:	G. Order/Modification Under Federal Schedule
	Block 16:	Data Universal Numbering System (DUNS) Number: 08-635-6789
	Block 30:	Type of Contractor: C. Small Business under NAICS 541611
	Block 31:	Woman-Owned Small Business: No.
	Block 36:	Contractor's Taxpayer Identification Number (TIN): 54-1032435
	4a:	CAGE Code: 4U592
	4b:	Contractor is registered with the System of Award Management (SAM) Database
Invoices	The Contractor, upon completion of the work ordered, shall submit invoices for services. Progress payments may be authorized by the ordering office on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.	
Payments	For FFP orders, the Government shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For Time-and-Materials orders, the "Payments under Time-and-Materials and Labor-Hour Contracts" in FAR 52.232-7 applies.	
Resumes	Resumes shall be provided to the ordering Contracting Officer upon request.	
Service Contract Act	The Service Contract Act (SCA) is applicable to this contract and as it applies to the entire 00CORP ⁶ The Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the	

provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories/employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.

Description of Services

Special Item Numbers (SINs)

CEXEC offers expert advice, assistance, and guidance and counseling for Management, Organizational and Business Improvement Services in support of agencies' mission-oriented business functions under SIN541611 Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services.



CEXEC's Management and Financial Consulting Services include consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regular development assistance, strategy formulation, and expert witness services as well as facilitation and related decision support services. Additional services include survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings. Also included are advisory and assistance services in accordance with FAR 37.203.

CEXEC provides PSS clients the same breadth and quality of consulting services that we offer our Federal clients today. When providing consulting services for business improvement and mission performance, CEXEC applies proven management processes and documented methodologies to systematically evaluate past, present, and future organizational situations. We employ and retain experienced personnel with relevant knowledge. We leverage benchmarking, industry best practices, continuous business process improvements, and strategic planning as tools to add value to our customer base. A sample of our services is listed in the table below.

SAMPLE CEXEC Consulting Services	
Business Process Reengineering	Cost/Benefit Analyses
Change Management	Organizational Assessments
Strategic Planning	Process and Productivity Improvement
Action Planning	Quality Management/Quality Assurance
Process Modeling	Program Audits
Performance Measurement	Leadership Systems
Financial Analysis	Customer Satisfaction
Statistical Analysis	Statistical Process Control
Risk Assessment	Outsourcing Training Systems
Decision Support Systems	Benchmarking/Best Practices
Data Modeling	Electronic Workflow/EDI
Transition Planning	Intranet/Web Support

CEXEC's Acquisition Management Support Services help our clients navigate the complex and challenging federal acquisition environment. The rapid pace of innovation in services and technology, the complex regulatory landscape, ongoing fiscal constraints, a multitude of guidance, and increasing programmatic risk all contribute to the pressures of choosing the right acquisition strategy. Implementing the correct procurement strategy is the most important step an agency can take. We are an established leader in assisting our federal government clients to best achieve their acquisition and program goals. In short, we help our clients successfully award, manage and closeout their contracts, a life cycle approach. Our professionals are experts

at crafting solicitations using innovative procurement approaches to reduce time to award while reducing acquisition costs.

CEXEC has the experience and personnel to assist you in choosing a contracting strategy appropriate to your program objectives. CEXEC employees have in-depth experience with relevant Federal acquisition policy including the Federal Acquisition Regulation (FAR), Homeland Security Acquisition Regulation (HSAR), Defense Federal Acquisition Regulation (DFAR), and the FAA’s Acquisition Management System (AMS). CEXEC experienced professionals are well-versed in a range of acquisition strategies, from current performance based and strategic sourcing methodologies to proven award and incentive fee structures. A sample of CEXEC’s Acquisition and Program Management Services are illustrated in the table below.

SAMPLE	
CEXEC Program Management Services	
Program Management Office (PMO)	Performance Monitoring
Budget Formulation	Cost & Schedule Control
Life Cycle Sustainment	Earned Value Management System
Vendor Negotiation Support	Technical & Engineering Support
Cost Modeling	Configuration Management
Program Control	Integrated Project Management

CEXEC provides services to assist agencies in managing their mission-oriented business projects or programs and achieving mission performance goals. Services include all phases of program or project management, from planning to closeout, as well as operational/ administrative business support services to carry out program objectives under the supervision of CEXEC Project and Program Managers.

CEXEC provides a broad scope of available services. Over the years, CEXEC has experienced many of our client organizations require not only program and project management services, but also business support services to carry out program/project implementation, such as administrative support services. Through this SIN, customers can acquire CEXEC services to not only manage a business program or project, but also to provide operational support services relating to that program/project. The CEXEC approach considers both internal and external factors, such as efficiency, risk, operational continuity, and customer satisfaction. We analyze our client's customer satisfaction and effective resource utilization, providing comprehensive integrated business program support services. A sample of CEXEC’s Business Program Support Services can be seen in the table below.

SAMPLE	
CEXEC Integrated Business Program Support Services	
Project Scheduling	Project Management
Critical Path Analysis	Travel Planning
Earned Value Management	Work Breakdown Structure (WBS)
Enterprise Resource Planning	Technical Writing
Meeting Facilitation and Coordination	Resource Management, Loading, Scheduling and Utilization
Continuing of Operations Planning	

OLM – Order Level Materials

Order Level Materials (OLM) are supplies and/or services acquired in direct support of an individual task or delivery order to be placed against a Schedule contract or BPA. OLM pricing is established at the task order level and therefore the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs. OLM pricing is not established at the Schedule contract or BPA level.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. OLM SIN Requirements and Ordering Instructions are as seen below:

OLMs are:

- Unknown until an order is placed.
- Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order Level Materials.
- Only authorized for the use in direct support of another awarded SIN.
- Only authorized for inclusion at the order level under a Time and Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN).
- Subject to a Not-To-Exceed (NTE) ceiling price.

OLM Pricing:

- Order Level Materials SIN Prices must include the Industrial Funding Fee (IFF).
- The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract, cannot exceed 33.33% of the award's value.

Labor Categories for SIN 541611

Duties/ Responsibilities Recognized as an authority or subject matter expert in one or more business functions. Responsible for providing planning and implementation guidance at a strategic level in support of the organization's mission. Capable of providing strategic guidance across multiple programs/projects encompassing complex business objectives. Coordinates at an executive level with other entities.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 10 years

Labor Category **Principal Consultant II – PC02**

Duties/ Responsibilities Recognized as a subject matter expert with relevant experience which includes, but is not limited to, supporting large business process improvement and management consulting projects related to the individual's subject matter expertise. These senior personnel are recognized experts in functional domains (e.g., finance, business administration, etc.) with years of direct experience. They have extensive experience as organizational leaders and senior Project Managers and can manage multiple programs and projects. They are familiar with state-of-the-art advances in their subject area.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 8 years

Labor Category **Principal Consultant III – PC03**

Duties/ Responsibilities Recognized as a subject matter expert with relevant experience which includes, but is not limited to, supporting large business process improvement and management consulting projects related to the individual's subject matter expertise. They are recognized experts in functional domains (e.g., finance, business administration, etc.). They can manage projects or multiple tasks and are familiar with state-of-the-art advances in their subject area.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 6 years

Labor Category **Management Consultant I – MC01**

Duties/ Responsibilities Serves as CEXEC's lead engagement manager, and is the primary interface with the customer's management and agency representatives. Relevant experience includes, but is not limited to, experience in managing large complex projects, contracts, funds, and resources (or group of projects, contracts, funds, and resources). Develops and oversees management consulting plans; organizes and implements management solutions; oversees deliverables and performance. Responsible for formulating and enforcing work standards, assigning contractor schedules, and communicating policies, purposes, and goals of CEXEC to subordinates and subcontractors. Duties may include contract management, large project management, and interface with the customer. He or she is responsible for the overall contract performance and manages PSS services and support operations that may include multiple projects. Organizes resources to support multiple concurrent projects and manages the execution of multiple concurrent projects

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 9 years

Labor Category Management Consultant III – MC02

Duties/Responsibilities Develops program and project plans; defines tasking, resources and budgets; leads program/project teams; develops deliverables; ensures conformance with the corporate Quality Assurance plan. Applies specific knowledge/skills to business solutions; can lead project teams in the development and implementation of process improvements; works with functional specialists, vendors and customers to achieve management goals; coordinates efforts of other CEEXEC staff.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 8 years

Labor Category Management Consultant III – MC03

Duties/Responsibilities Applies specific knowledge to the identification of business problems and contributes to the recommendation of solutions; can lead small task teams in project sub-components. Collects and analyzes data to provide support to all business functions. Uses structured analysis techniques to define business process support requirements. Analyzes and documents support requirements and develops appropriate support data. Assists in the development and/or production of supporting documentation. Develops procedures to record and track data to facilitate internal management reviews and project activities. Ensures effective data flow on projects.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 6 years

Labor Category Management Consultant IV – MC04

Duties/Responsibilities Able to apply business process knowledge to researching and supporting business solutions. Works as part of team. Collects data to provide support to specific project tasks related to business functions, including, but not limited to, project plans, mission needs statements, budget justifications, funds control and approval, and all aspects of program administration. Uses structured analysis techniques to support requirements. Analyzes and documents support requirements and develops appropriate support data. Assists in the production of supporting documentation.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 4 years

Labor Category Program Analyst I – PA01

Duties/Responsibilities Has progressive experience in managing, directing, and implementing projects. Relevant experience includes, but is not limited to, experience in managing projects, contracts, funds, and resources. Experienced in managing a diverse group of functional activities, subordinate groups of technical and administrative personnel. Serves as the leader of a delivery/task order and assists the Program Manager in working with the Government's Contracting Officers Representative, other Government management personnel, and customer agency representatives. Responsible for the overall management of the specific task order(s) and ensuring that the management solutions and schedules in the task order are implemented in a timely

manner. Performs enterprise-wide horizontal integration planning and interfaces to other functional areas. Responsible for managing projects and resources.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 7 years

Labor Category Program Analyst II – PA02

Duties/ Responsibilities Experienced in program management systems, in the preparation and analysis of financial statements, or in working with complex vertical business applications. Includes progressively more responsible experience in general accounting or management activities. Maintains current project documentation and record of changes including status reports. Assists in establishing budgets and monitoring performance. Directs all or most activities related to financial and administrative functions, such as budgeting, manpower and resource planning and financial reporting. Researches, manages, and recommends solutions to contractual and programmatic issues. Provides expert functional advice and direction to functional/user area management and project teams working on complex systems. Consults with management and clients to define and evaluate solutions and functional requirements for complex problems.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 3 years

Labor Category Program Analyst III – PA03

Duties/ Responsibilities Experience in providing administrative support to project teams responsible for program management processes, in the preparation and management of documentation and in working with project teams to provide briefing materials and correspondence control. Able to accept increasing responsibility in general accounting or management activities. Maintains current project documentation and record of changes including status reports. Provides administrative support to all or most activities related to financial and administrative functions, such as budgeting, manpower and resource planning and financial reporting.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: 1 year

Labor Category Program Analyst IV – PA04

Duties/ Responsibilities Provides administrative support to senior management and project teams. Able to take direction. Experience with office software. Maintains appointments and schedules, handles logistics for conferences and briefings, prepares and tracks correspondence, and maintains program/project files.

Minimum Requirements Education: Bachelor's degree or equivalent
Experience: Entry level

Labor Category Functional Specialist I – FS01

Duties/ Responsibilities Contributes to the implementation of strategic actions and helps assess the impact of trends, policies, activities and actions related to the performance of an organization's mission. Directs the activities of Specialists or other

staff as necessary on activities related to the specified field or discipline.
Minimum Education: Bachelor's degree or equivalent + 4 years' experience, OR_High
Requirements School + 8 years' experience

Labor Category **Functional Specialist II – FS02**

Duties/ Participates in the development of solutions by leveraging knowledge of
Responsibilities the designated field or discipline. Uses knowledge and experience to support the assessment of trends, policies, activities, and actions related to an organization's performance of mission critical tasks.

Minimum Education: Bachelor's degree + 2 years' experience, OR High School +
Requirements 4 years' experience

Labor Category **Functional Specialist III – FS03**

Duties/ Provides support under the direction of management that contributes to or
Responsibilities facilitate the development of solutions.

Minimum Education: High School
Requirements Experience: 3 year

**PSS Labor Category Hourly Rates as awarded under CEXEC
contract GS-10F-0028U, MOD PS-0010 and PS-0012**

HOME (Contractor Site) Hourly Rates

SIN 541611	Labor Code	Option 2 - Contractor Site Hourly Prices				
		Year 11 10/31/2017 to 10/30/2018	Year 12 10/31/2018 to 10/30/2019	Year 13 10/31/2019 to 10/30/2020	Year 14 10/31/2020 to 10/30/2021	Year 15 10/31/2021 to 10/30/2022
Labor Categories	Labor Code					
Principal Consultant I	PC-01-H	\$245.15	\$250.30	\$255.56	\$260.92	\$266.40
Principal Consultant II	PC-02-H	\$227.46	\$232.24	\$237.11	\$242.09	\$247.18
Principal Consultant III	PC-03-H	\$203.85	\$208.13	\$212.50	\$216.97	\$221.52
Management Consultant I	MC-01-H	\$175.48	\$179.16	\$182.93	\$186.77	\$190.69
Management Consultant II	MC-02-H	\$157.55	\$160.86	\$164.24	\$167.69	\$171.21
Management Consultant III	MC-03-H	\$147.02	\$150.11	\$153.26	\$156.48	\$159.77
Management Consultant IV	MC-04-H	\$116.81	\$119.27	\$121.77	\$124.33	\$126.94
Program Analyst I	PA-01-H	\$140.70	\$143.66	\$146.68	\$149.76	\$152.90
Program Analyst II	PA-02-H	\$118.56	\$121.05	\$123.59	\$126.19	\$128.84
Program Analyst III	PA-03-H	\$65.06	\$66.42	\$67.82	\$69.24	\$70.70
Program Analyst IV	PA-04-H	\$61.12	\$62.40	\$63.71	\$65.05	\$66.41
Functional Specialist I	FS-01-H	\$101.62	\$103.75	\$105.93	\$108.16	\$110.43
Functional Specialist II	FS-02-H	\$92.81	\$94.76	\$96.75	\$98.78	\$100.85
Functional Specialist III	FS-03-H	\$75.88	\$77.47	\$79.10	\$80.76	\$82.46

Prices include an Industrial Funding Fee (IFF) of .75% and an annual escalation of 2.1%.

FIELD (Government Site) Hourly Rates

SIN 541611	Labor Code	Option 2 - Government Site Hourly Prices				
		Year 11 10/31/2017 to 10/30/2018	Year 12 10/31/2018 to 10/30/2019	Year 13 10/31/2019 to 10/30/2020	Year 14 10/31/2020 to 10/30/2021	Year 15 10/31/2021 to 10/30/2022
Labor Categories						
Principal Consultant I	PC-01-F	\$218.01	\$222.59	\$227.27	\$232.04	\$236.91
Principal Consultant II	PC-02-F	\$202.19	\$206.43	\$210.77	\$215.20	\$219.71
Principal Consultant III	PC-03-F	\$181.29	\$185.10	\$188.98	\$192.95	\$197.00
Management Consultant I	MC-01-F	\$156.05	\$159.33	\$162.67	\$166.09	\$169.58
Management Consultant II	MC-02-F	\$140.12	\$143.06	\$146.07	\$149.14	\$152.27
Management Consultant III	MC-03-F	\$115.95	\$118.39	\$120.88	\$123.41	\$126.01
Management Consultant IV	MC-04-F	\$103.89	\$106.07	\$108.30	\$110.57	\$112.89
Program Analyst I	PA-01-F	\$128.28	\$130.97	\$133.72	\$136.53	\$139.40
Program Analyst II	PA-02-F	\$90.59	\$92.50	\$94.44	\$96.42	\$98.45
Program Analyst III	PA-03-F	\$57.85	\$59.06	\$60.31	\$61.57	\$62.86
Program Analyst IV	PA-04-F	\$54.36	\$55.50	\$56.67	\$57.86	\$59.07
Functional Specialist I	FS-01-F	\$91.11	\$93.03	\$94.98	\$96.98	\$99.01
Functional Specialist II	FS-02-F	\$83.21	\$84.96	\$86.74	\$88.56	\$90.42
Functional Specialist III	FS-03-F	\$68.04	\$69.47	\$70.93	\$72.42	\$73.94

Prices include an Industrial Funding Fee (IFF) of .75% and an annual escalation of 2.1%.