

Retail Information Systems

For the past 28 years, CEXEC, Inc. has been in the business of providing innovative solutions to our clients. In the Retail Information Systems (RIS) market our solutions bring a roster of partners, from niche companies to global organizations. Our relationships with the key organizations in the RIS industry allow us a unique insight to create innovative solutions for our clients.

Market Knowledge

Internal studies at CEXEC, Inc. have shown that the RIS market is at a peak point for retailers to take advantage of rising capabilities at a dramatic cost reduction. Hardware and software costs are at the lowest point ever in the market's history, and there are more retail technology providers than ever before.

The continual growth of the RIS market has increased the number of choices retailers have to supply them with technology solutions. At CEXEC, we understand our clients have busy schedules and may not have time to research what is available and what may be best for their organizations. We invest heavily in research, which keeps our company up to date with the latest technologies, bringing this information to our clients. By getting a clear understanding of each client's operational, service, and technology requirements, CEXEC offers optimal support in the system design and acquisition portion of any RIS system.

The greatest push in the RIS industry has happened in the Point-of-Sale (POS) segment. This segment of the RIS industry consists of a relatively small circle of providers. Most of the hardware comes from only a few providers. The same holds true for software coding, expansion, and system "hooks" for integration into systems that are unique to each organization. Larger POS/RIS providers typically contract out POS software development, along with hardware manufacturing, to these companies within this small circle.

Client Focused Solutions

Our relationship with major RIS suppliers allows the flexibility to design a system and support structure that is unique to our clients' demands. This innovative approach provides our clients with optimal enterprise systems at the lowest cost possible.

For our POS solutions, CEXEC brings together the "Best-in-Breed" vendors from the RIS market to provide our clients turn-key solutions that meet their unique business requirements. Our solutions are based on structuring technology capabilities around our clients' requirements, rather than changing the clients' requirements to meet technology. This approach has won CEXEC multiple awards and allowed both federal and commercial organizations to achieve their goals.

POS System Design, Management and Support

As many clients have found, some RIS solution providers are excellent at the design and acquisition portion of a new RIS system, but tend to vanish after contracts are signed. CEXEC was founded on innovation, integrity, and excellence. These principles have grown our organization and helped us to form lasting relationships with our clients. We stand by our clients every step of the way from system installation, data integration and migration, system refresh management, asset recovery, help desk support (level I, II, III), vendor management, and all other facets involved with managing an enterprise system.

For more information, please contact RISinfo@cexec.com.